



## Projectpro Executive Summary

**Projectpro is a complete construction software solution powered by Microsoft Dynamics—NAV.**

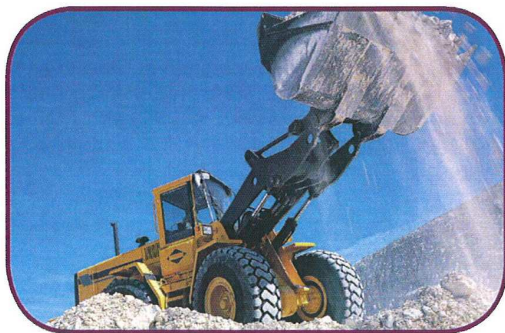
### **Improve productivity and cost control to enhance your success**

Successful construction companies must juggle a complex collection of resources, trading partners, management processes, and requirements to meet customer demands. In today's rapidly changing and increasingly complex marketplace, small and midsize construction companies often find themselves responding to the latest crisis and barely keeping up with growth, sometimes at the expense of healthy profits. For the perceptive builder, however, the same challenges can translate into opportunities. Get ahead of change and competitors by streamlining processes, understanding and controlling costs, and providing accurate and timely information wherever it is needed by the many participants in your building projects.

A Projectpro solution can integrate all of your critical project management, sales, estimating, labor and financial information in one place so you can intelligently manage budgets, schedules, field activities, customer relationships, and the bottom line.

### **Achieve financial transparency along with data integrity**

Streamlining accounting processes and strengthen control of your organization's finances with Projectpro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort you spend on the accounting tasks, monitor your organization's fiscal performance, and meet business requirements.



### **The Projectpro solution consists of the following granules:**

- Project Costing
- Estimating
- Contracts and Change Orders
- Progress Billings (AIA)
- Subcontract
- General Ledger
- Receivables
- Payables
- Fixed Assets
- Analytics
- Sales and Marketing
- Purchasing
- Inventory
- Equipment Resources
- Human Resources
- Payroll
- Service Management
- Warehouse
- Customer Relationship Management (CRM)
- Multiple Currencies
- Multiple Languages
- Commerce Portal
- Customization Tools
- Built-in Report Writer



### Projectpro Overview

#### Project Costing

Projectpro has user-definable cost categories such as labor, materials, subcontractors, equipment, manufacturing, burden and administrative. Many project management inquiry screens with “drill-down and around functionality” along with several construction-specific reports.

#### Contracts and Change Orders

Projectpro provides project contracts and change orders with owners, general contractors, architects and engineers. Contracts can breakdown into multiple billable line items based on percentages, units or lump sum values.

#### Work-in-process

Projectpro provides for four methods of work-in-process. The cost entries can be released as cost from detailed lines or lump sum dollars. The “sale” entries can be recognized as “earned” or “unearned revenue” based on detailed lines or lump sum dollars.

#### Project Billings

Projectpro offers progress billings for calculating and generating project invoices based on percentage, units, and lump sum dollar amounts. The progress billings can create AIA G702/AIA G703 documents, as well as generic billing formats that can be customized. These billings support change order billings on the same progress bill. Includes “version management” of each billing requisition to enable easy corrections to previously released bills.

#### Subcontract

Projectpro’s subcontract application allows for the management of subcontractors by creating subcontracts for vendors that provide subcontract work on one or more projects. Users can simply pull cost budget lines into a subcontract then easily create purchase orders or purchase invoices for subcontracted work. Insurance tracking is available to monitor valid certificates of insurance.

#### General Ledger/Financials

Projectpro’s General Ledger is the central application in Projectpro. It is totally integrated with all other Projectpro applications. With its online integration and flexible work tools, the General Ledger offers an efficient means of centralizing your company’s accounting information. You can produce financial statements—profit/loss, balance sheet, and cash flow all following FASB standards.

#### Receivables and Payables

Projectpro gives you an efficient vendor and customer management system that helps you strengthen business relationships. Projectpro helps you take complete control of your money by keeping detailed records of every purchase and billing. Even in an international environment, the receivables and payables application can help manage both domestic and foreign currencies. Receivable and payable retention transactions can also be managed from within Projectpro.

#### Resources

Projectpro’s resource application is one of the most valuable for a business. Optimizing the use of employees and equipment is performed with the resource applications. When integrated with project costing and customer invoicing, the system provides complete and fully-integrated costing and time and billings capabilities.

Budget	Projections	Summary	Cost Category Totals	Revenue Category Totals	WIP Totals
Budgeted Cost . . . . .	138,943.40				
Contract Amount . . . . .			160,265.25		
Contract Changes . . . . .	12,430.00		13,500.00		
Total Contract . . . . .	151,373.40		173,765.25		
Actual Cost to Date . . . . .	30,478.50		134,242.85		
Invoice Billed . . . . .	26,674.78		51,211.31		
Payment Received . . . . .	24,007.30		46,090.18		
Entered Complete . . . . .				90.00%	
Act. Budget Remaining . . . . .	17,130.55	11.32%		14,915.87	10.00%
Act. Current Profit (Loss) . . . . .				22,145.88	16.50%
Estimated Profit (Loss) . . . . .	22,391.85	14.79%			
Est. Units and Unit Rates . . . . .	2,000.00	75.69		0.00	0.00
Committed (Budget) . . . . .	1,182.50	0.78%		1,182.50	0.79%

#### Cash Management

Projectpro’s cash management provides an efficient means of tracking bank accounts. The cash management application is fully integrated with the general ledger, accounts receivable and accounts payable. Cash management also includes check writing along with an easy to use bank reconciliation capability.

#### Payroll

Projectpro’s payroll application enables time journal entries or payroll journal posting to directly update labor costs to projects. Projectpro can calculate labor burdens to post across multiple projects and change orders. Prevailing wage rates can be established on a project by project basis.

#### Inventory

Projectpro’s inventory application lets you keep detailed records of purchases, sales and issues to projects. Tighten inventory management processes to help increase operational efficiency across your business, improve customer service, and reduce inventory and distribution costs.

#### Service

Create a competitive advantage with superior customer service operations that build customer loyalty while fueling profitability. Streamline the generation, dispatch, completion, and invoicing of service orders. Easily specify and track parts consumption when you have improved access to up-to-date information about contract agreements, pricing, task prioritization, and the skills and workloads of service technicians.

#### Microsoft Office Integration

Projectpro has been designed to work together with Microsoft Office 2007. The integration to Microsoft Office 2007 will help you increase the penetration of business data throughout your organization, and deliver important benefits to employee productivity, customer loyalty and overall business efficiency. Projectpro enables you to work in a familiar environment with shared user interface through Outlook and Sharepoint.

